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THE CARLYLE GROUP

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GLOBAL ALTERNATIVE ASSET MANAGEMENT

# Morgan Stanley Financial Services Conference

Glenn Youngkin, Chief Operating Officer

June 2013

# Important Information

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Statements contained in this presentation that are not historical facts are based on current expectations, estimates, projections, opinions and/or beliefs of Carlyle. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Certain of the information contained in this presentation represents or is based upon forward looking statements or information. These statements include, but are not limited to, statements related to the benefits we expect to realize as a result of our acquisition of an interest in the management company of NGP Energy Capital Management (together with its affiliates, “Natural Gas Partners”, as well as our expectations regarding the performance of our business, our financial results, our liquidity and capital resources and other non-historical statements. You can identify these forward looking statements by the use of words such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates” or the negative version of these words or other comparable words. These statements are subject to risks, uncertainties and assumptions, including those associated with the failure to complete the transaction and the failure of our investment in Natural Gas Partners to perform as we expect, as well as those described under the section entitled “Risk Factors” in Carlyle’s Annual Report on Form 10-K for the year ended December 31, 2012 (the “annual report”), filed with the Securities and Exchange Commission (the “SEC”), as such factors may be updated from time to time in its periodic filings with the SEC, which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov). These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release and in our filings with the SEC. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law. Due to various risks and uncertainties, actual events or results may differ materially from those reflected or contemplated in such forward-looking statements.

The fund return information reflected in this presentation is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. There can be no assurance that any of Carlyle’s funds or its other existing and future funds will achieve similar returns. See “Risk Factors – Risks Related to Our Business Operations – The historical returns attributable to our funds, including those presented in this report, should not be considered as indicative of the future results of our funds or of our future results or of any returns expected on an investment in our common units” in the annual report.

As used throughout this document, and unless otherwise indicated, Gross Internal Rate of Return (“Gross IRR”) represents the annualized IRR for the period indicated on limited partner invested capital based on contributions, distributions and unrealized value before management fees, expenses and carried interest. Net Internal Rate of Return (“Net IRR”) represents the annualized IRR for the period indicated on limited partner invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest. Gross multiple of invested capital (“Gross MOIC”) represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital. An investment is considered realized when the investment fund has completely exited, and ceases to own an interest in, the investment. An investment is considered partially realized when the total proceeds received in respect of such investment, including dividends, interest or other distributions and/or return of capital represents at least 85% of invested capital and such investment is not yet fully realized. This definition is used to calculate the Realized/Partially Realized Gross IRR and Gross MOIC.

For purposes of the non-financial operating and statistical data included in this presentation, including the aggregation of our non-U.S. dollar denominated investment funds, foreign currencies have been converted to U.S. dollars at the spot rate as of the last trading day of the reporting period and the average spot rate for the period has been utilized when presenting multiple periods. With respect to capital commitments raised in foreign currencies, the conversion to U.S. dollars is based on the exchange rate as of the date of closing of such capital commitment.

This presentation includes certain Non-GAAP financial measures, including Distributable Earnings (“DE”) and EBITDA. These Non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Please refer to the Appendix of this presentation for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measured prepared in accordance with GAAP

# Key Investment Themes

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Solid and Consistent Performance

Large Embedded Portfolio with Funds Accelerating Towards Carry

Continue to Grow the Platform to Increase Earnings Power

# An Introduction to The Carlyle Group

Carlyle operates a diversified, multi-fund, global platform with four distinct segments

## Overall Platform

Market Capitalization	\$8.4 billion <sup>1</sup>
AUM	\$176 billion Total \$123 billion Fee-Earning
Active Funds/Vehicles	114 Funds (including 53 Carry Funds) 76 Fund of Funds Vehicles
Dry Powder	\$46 billion <sup>3</sup>
Active Investments	200+ Portfolio Companies 250+ Real Estate
# of Partners / Average Tenure	109 Partners / 10 years average tenure at Carlyle
Global Operating Presence	21 Countries

## Four Operating Segments

### Corporate Private Equity

\$55 bn AUM \$33 bn FEAUM	30 Funds
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30% Realized/Partially Realized  
Gross IRR

### Real Assets

\$40 bn AUM \$29 bn FEAUM	25 Funds <sup>2</sup>
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27% Realized/Partially Realized  
Gross IRR

### Global Market Strategies

\$33 bn AUM \$31 bn FEAUM	12 Hedge Funds 41 CLOs 6 Carry Funds
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### Solutions

\$48 bn AUM \$29 bn FEAUM	76 Fund of Funds Vehicles
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Note: As of 3/31/2013, unless otherwise noted. Totals may reflect rounding.

(1) Market capitalization data as of 6/10/2013.

(2) Includes six Energy & Power and Renewable funds jointly advised with Riverstone Holdings, L.L.C. and eight funds advised by NGP Energy Capital Management.

(3) Includes carry fund available capital and \$18 billion in AlInvest dry powder.

# Delivered Strong Performance Across Carlyle Engine Metrics

Total AUM: \$176 billion • Fee Earning AUM: \$123 billion

## Fundraising Facts & Figures (\$ billion)<sup>1</sup>

Q1 2013 / LTM	\$4.9 / \$16.9
Carry Fund Investors (countries)	1,500+ (74)
Cumulative Capital Raised (excluding acquisitions)	\$136 billion
Capital Raised, 2008-Q1 2013	\$51 billion
Investor Relations Group	72

## Equity Investments<sup>2</sup> (\$ billion)

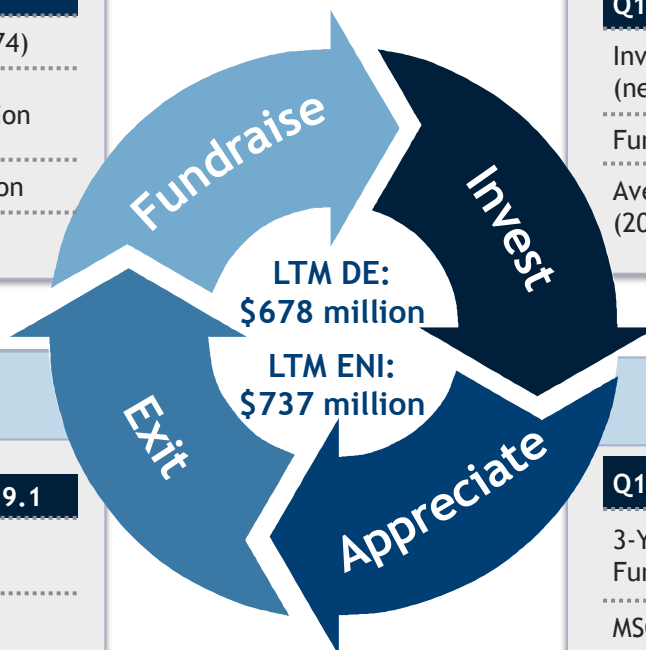
Q1 2013 / LTM	\$2.5 / \$8.8
Investments (new and follow-on)	197
Funds that made Investments	30
Average Annual Equity Invested (2008-2012)	\$9.3

## Realized Proceeds (\$ billion)<sup>3</sup>

Q1 2013 / LTM	\$4.1 / \$19.1
Investments producing Realized Proceeds	253
Funds generating Realized Proceeds	44
Average Annual Distributions (2008-2012)	\$9.9

## Carry Fund Appreciation

Q1 2013 / LTM	7% / 11%
3-Year Average Annual Carry Fund Appreciation (2010-2012)	21%
MSCI ACWI 3-Year Average <sup>4</sup>	4%



Note: As of 3/31/2013.

(1) Data excludes acquisitions.

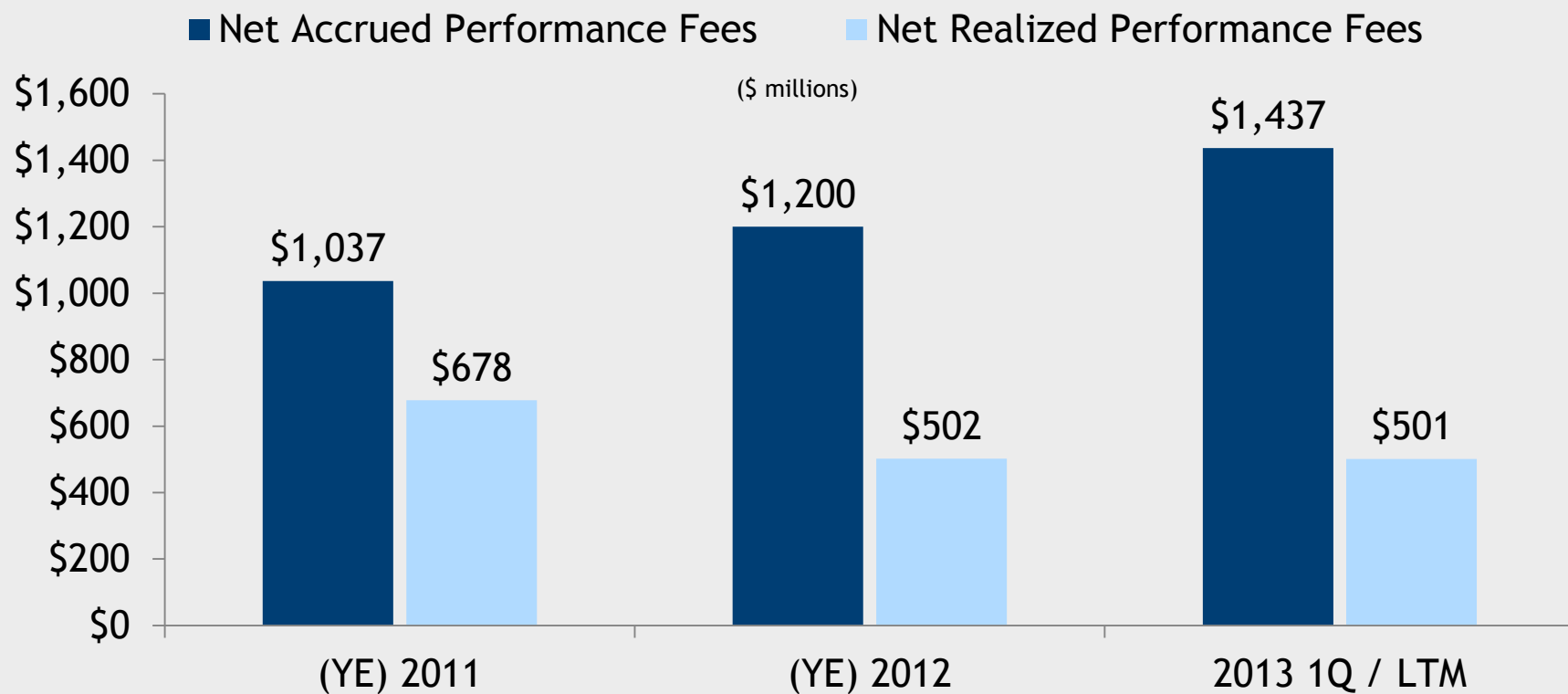
(2) Investments by carry funds only.

(3) Realized Proceeds from carry funds only.

(4) MSCI. Three year data through 12/31/2012.

# Accrued Carry Building While Realizing Significant Performance Fees

Net accrued performance fee<sup>1</sup> growth positions Carlyle to deliver strong future cash earnings

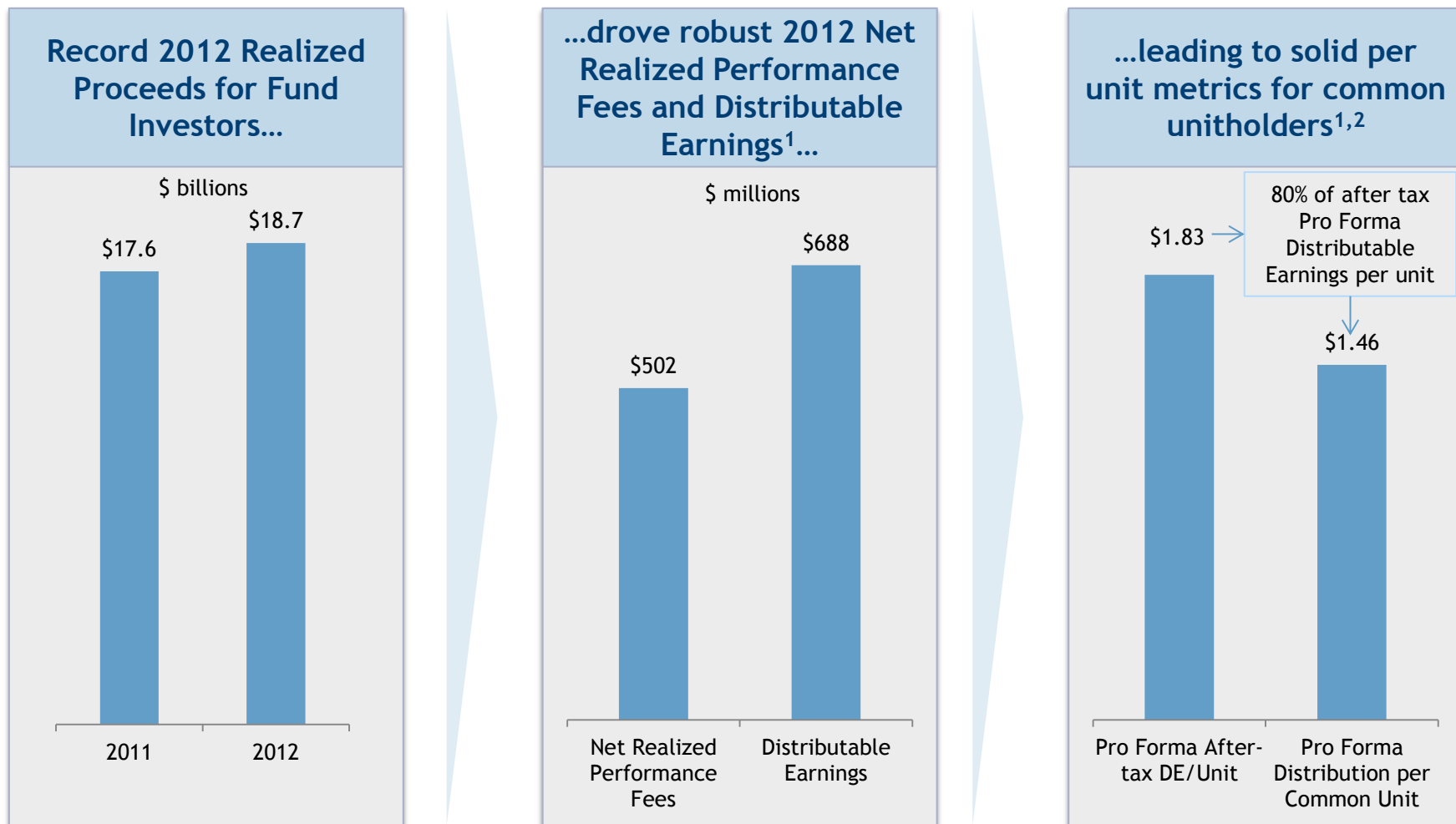


# of Funds in Carry <sup>2</sup>	22	20	23
% of AUM in Carry <sup>2</sup>	69%	62%	66%

(1) Gross accrued performance fees as of period end, less related giveback obligations and accrued performance fee related compensation and non-controlling interest.

(2) AUM in carry represents the relationship of total carry fund AUM, excluding Available Capital, for funds and external coinvestments with accrued carried interest as of the reporting period to total carry fund AUM. Fund count includes active carry funds only.

# Focused on Delivering Cash to Fund Investors and Unitholders



(1) Full year 2012 actual Total Segment information.

(2) Assuming the distribution of 80% of pro forma Distributable Earnings, net, per common unit for the year ended December 31, 2012 of \$1.83. Post-IPO, after-tax distributable earnings per unit was \$1.39 and actual common unit-holder distributions declared were \$1.12.

# Key Investment Themes

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Solid and Consistent Performance

Large Embedded Portfolio with Funds Accelerating Towards Carry

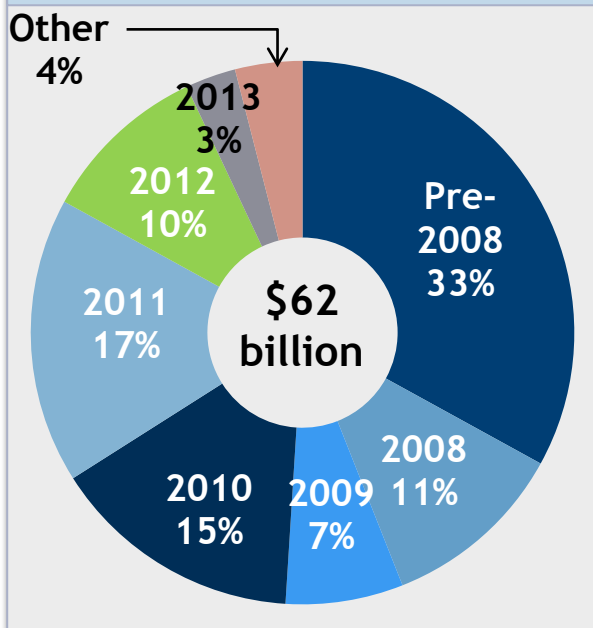
Continue to Grow the Platform to Increase Earnings Power



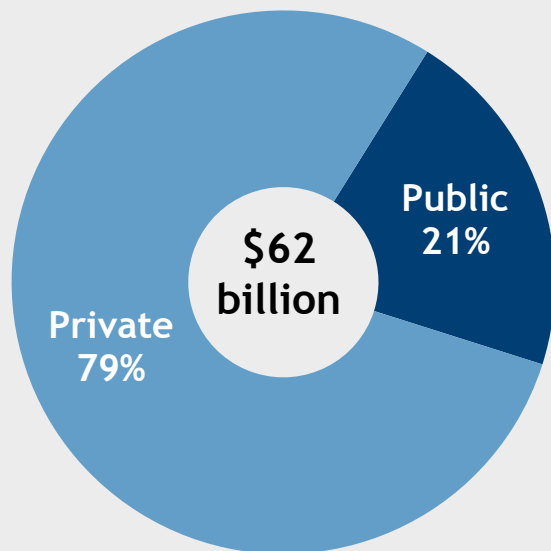
# Portfolio is Poised for Significant Realizations and Performance Fees

With approximately \$13 billion in hedge fund capital and \$62 billion in carry fund capital<sup>1</sup> currently at work, we have an expansive portfolio of investments with near-term realization potential.

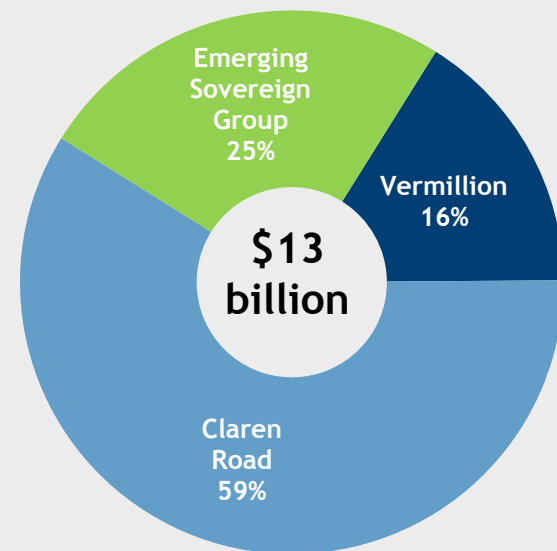
51% of Current FV of Carry Fund Capital in the Ground 2009 or Earlier<sup>1</sup>



\$13 billion Public Portfolio in our Carry Funds



\$13 billion Hedge Fund Fair Value



23 IPOs between 2010 and Q1 2013<sup>2</sup>

Booz | Allen | Hamilton



Note: As of 3/31/2013. References to portfolio companies are presented for illustrative purposes only and are not intended as recommendations for any particular company or security.

(1) Fair value of remaining carry fund capital in the ground, by vintage. (2) Repco Home Finance IPO was completed on April 1, 2013.

# Progress Towards Realizing Carry in Various Significant Funds

As of the end of the first quarter 2013, Carlyle had 23 funds that were accruing carry with other funds approaching an accrued carry position

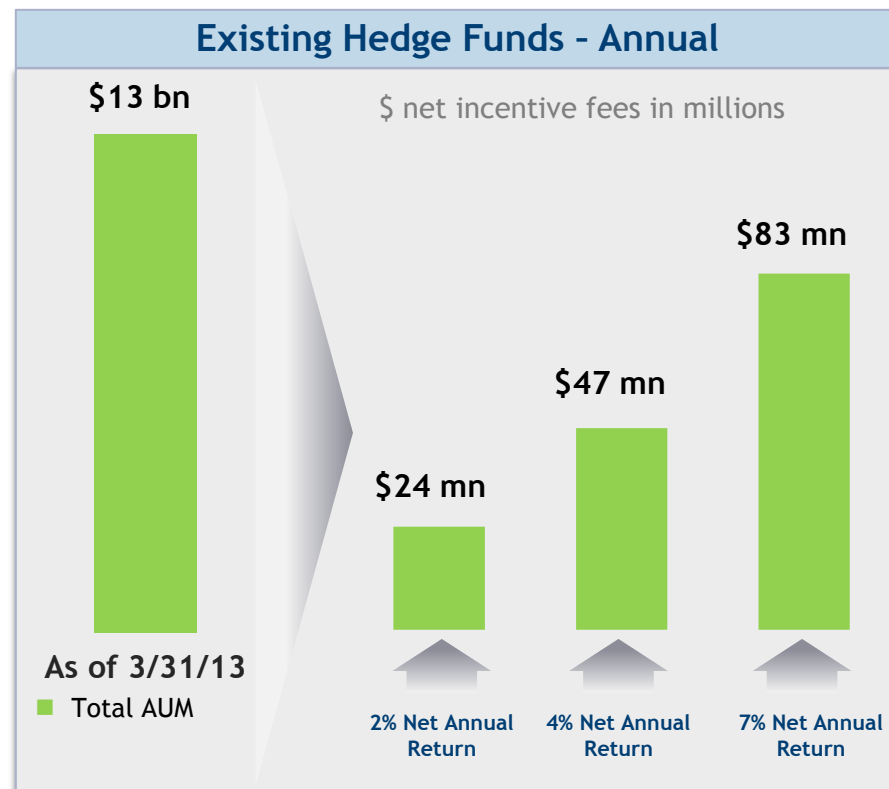
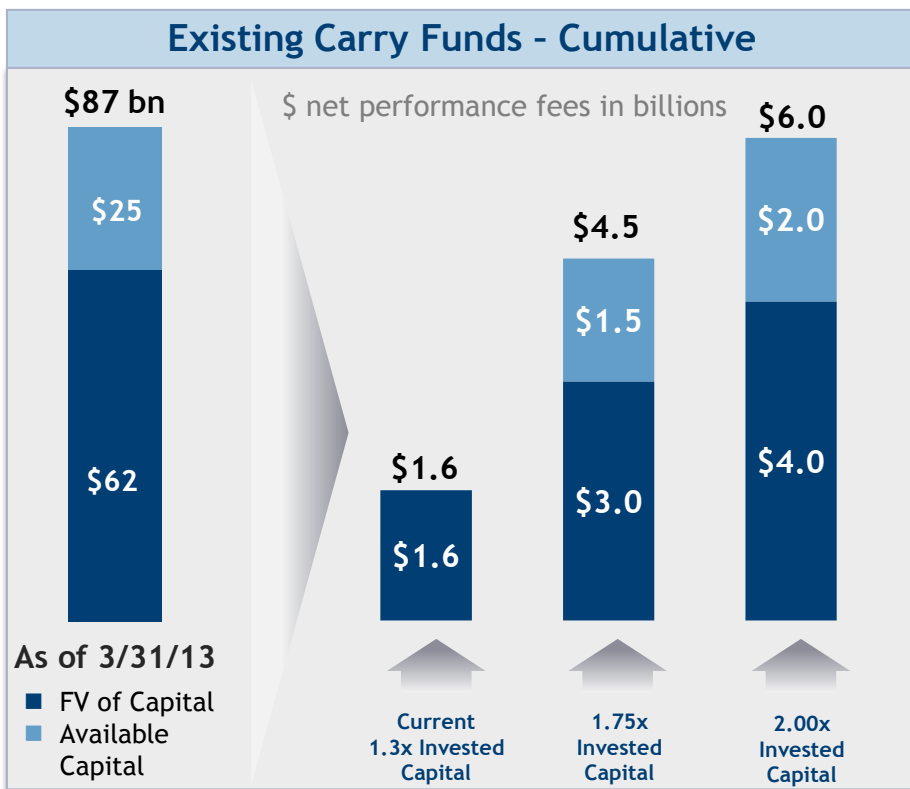
Fund Name	Committed Capital (\$ billion)	Gross IRR		Net IRR		Accruing Carry
		3/31/2012	3/31/2013	3/31/2012	3/31/2013	
Carlyle Partners V	\$13.7	14.5%	→ 17.0%	9.6%	→ 11.4%	✓
Carlyle Asia Partners II	\$1.8	12.2%	→ 12.5%	8.3%	→ 8.3%	✓
Carlyle Asia Partners III	\$2.6	3.4%	→ 7.3%	-4.0%	→ 1.1%	
Carlyle Europe Partners III	\$6.8 <sup>1</sup>	5.3%	→ 10.2%	1.6%	→ 6.8%	
Carlyle Real Estate Partners V	\$3.0	7.8%	→ 10.3%	4.4%	→ 7.0%	

Note: Select significant funds represented, but not all carry funds presented. Please see Carlyle's quarterly and annual filings with the Securities and Exchange Commission for more information about the performance of the significant funds. The funds presented above do not represent the performance of all Carlyle funds.

(1) Carlyle Europe Partners III Committed Capital of €5.3 billion, converted to U.S. dollars at March 31, 2013 spot rate.

# Hypothetical Future Net Realized Performance Fees

As a theoretical representation of the power of our portfolio, a 2.0x MOIC on our current invested and committed capital has the potential to generate up to \$6 bn in realized performance fees, and a 7% net annual return on our hedge funds has the potential to generate up to \$83 mn net annually to Carlyle.



Pre-tax / common unit	~\$5	~\$14	~\$19	~\$0.08	~\$0.15	~\$0.27
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Note: Based on the following assumptions as of 3/31/13: For our carry funds (excludes our structured credit funds, hedge funds, fund of funds vehicles and the NGP management fee funds): \$62 bn FV of current invested capital at current MOIC of 1.27x, \$25 bn of dry powder, 10% adjustment for unpromoted portion, 8% gain discount attributable to management fee and other offsets, a hypothetical gains-in-carry ratio of 90%. The net incentive fees to Carlyle were calculated by assuming the applicable net annual returns indicated, subject to the applicable historical high-water mark of each significant hedge fund as of 3/31/13. Reflects the 20% performance fee rate in our carry funds and hedge funds, the firm's 55% ownership share of carry fund performance fee revenue and 55% interest in the hedge fund revenue (further adjusted for related compensation). Excludes potential performance fees from structured credit funds, fund of funds vehicles and NGP management fee funds. Presented for illustrative purposes only. There is no guarantee these trends will continue. See "Important Information" slide.

# Key Investment Themes

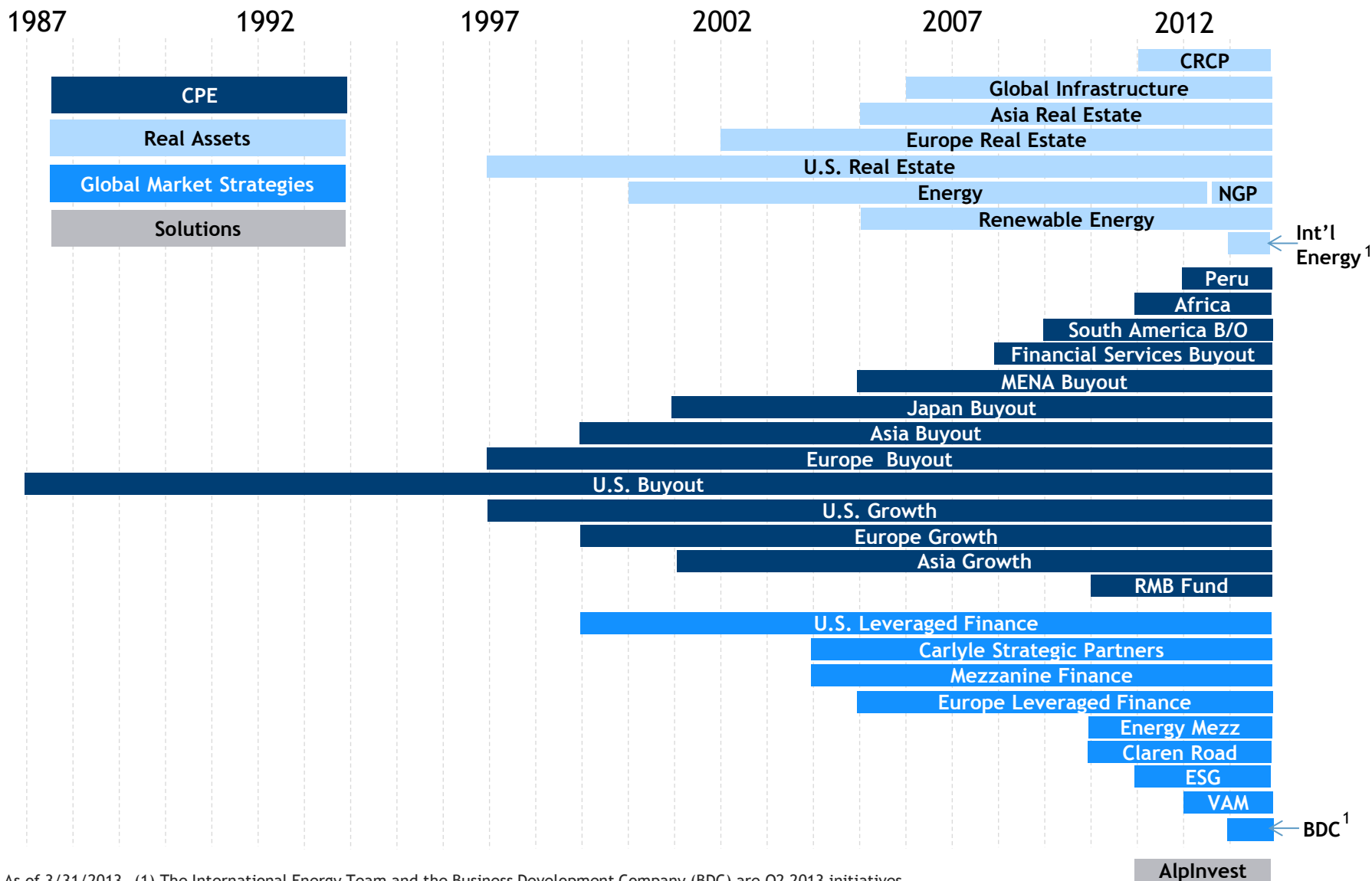
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Solid and Consistent Performance

Large Embedded Portfolio with Funds Moving Towards Carry

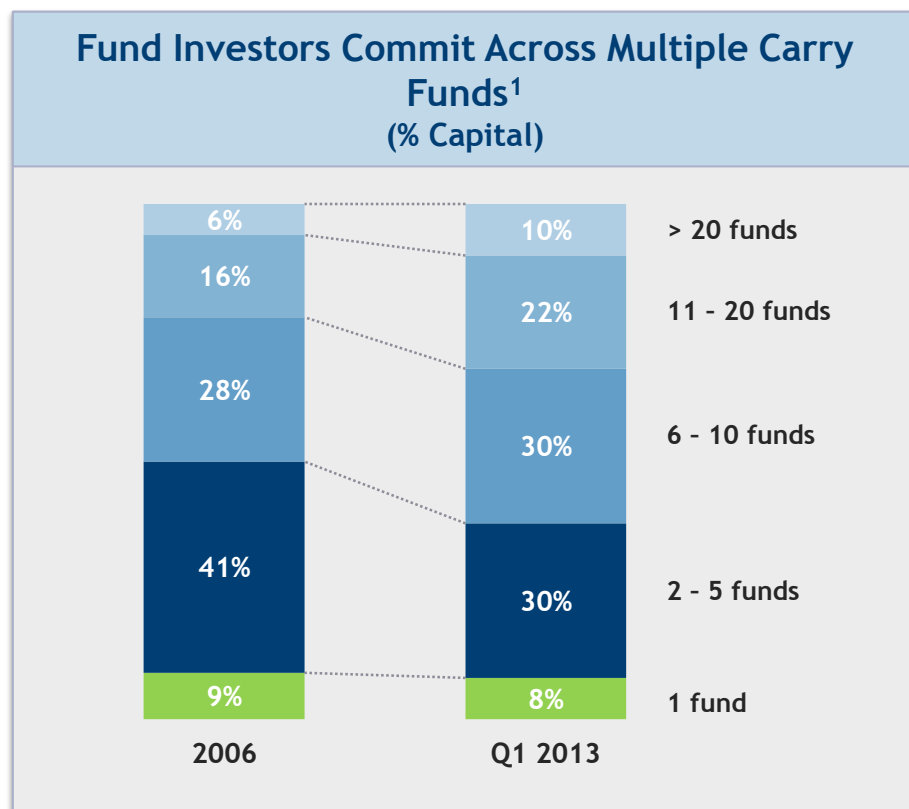
Continue to Grow the Platform to Increase Earnings Power

# Industry Leader in Strategic Fund Evolution



Note: As of 3/31/2013. (1) The International Energy Team and the Business Development Company (BDC) are Q2 2013 initiatives.

# We Have Built an Industry Leading Distribution Capability



- 72 person Investor Relations team
- 1,500+ Carry Fund Investors
- Cumulative Raised Capital: \$136 billion<sup>2</sup>
- Diversified Investor Base with Commitments Across Multiple Funds

Note: As of 3/31/2013, investor data is for active carry funds only.

(1) Percentage of capital committed by investors to active carry funds, segmented by the number of active carry funds in which the investors were committed as of 12/31/2006 and 3/31/2013.

(2) Does not include acquisitions.

# Growth Plans Focus on Expanding Investment Capabilities

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## Pre-IPO

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- Build out leading Global Markets Strategies Segment
- Develop the leading Natural Resources investment platform
- Deepen and expand Investor Relations capabilities
- Initial Public Offering of The Carlyle Group

## Current

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- Focus on delivering and integrating pre-IPO growth priorities
- Scale and expand Emerging Markets presence
- Continue to expand global investment product capabilities within GMS
- Expand Solutions beyond AlInvest
- Innovate to create the leading high net worth and Mass Affluent product set

# Growth Efforts Over the Past Year Have Been Broad Based

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## Corporate Private Equity

- New regional funds
- More funds nearing realized and accrued carry
- Robust fundraising

## Global Market Strategies

- New hedge fund capabilities
- Scaled Energy Mezzanine platform
- Launched BDC in 2013
- Leading global CLO issuer in 2012<sup>1</sup>

## Real Assets

- Built a diversified Natural Resources platform
- New equity interest in NGP Energy Capital Management
- New International Energy Team
- New Power Team in Infrastructure

## Solutions

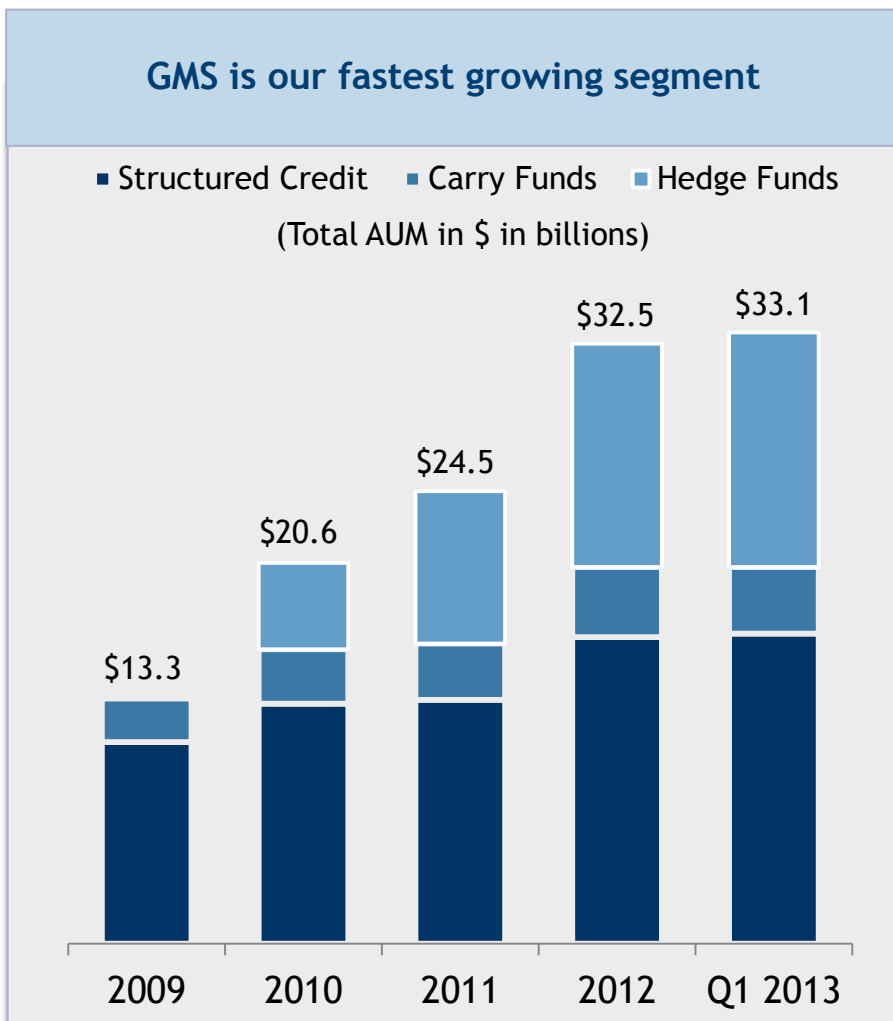
- Hired new segment head to accelerate strategic growth plans

Note: For illustrative purposes only. (1) Source: CreditFlux. Based on total dollars raised.



# Fast Growing Global Credit and Liquid Markets Expertise

Global Market Strategies (GMS) • \$98 million FRE and \$178 million DE over the LTM



**Hedge Funds**

- 12 Active Funds
- \$12.7 billion in AUM
  - Long/Short Credit (\$7.5 bn)
  - Emerging Markets (\$3.2 bn)
  - Commodities (\$2.0 bn)

**Carry Funds**

- 6 Active Distressed and Mezzanine Carry Funds
- \$3.6 billion in AUM

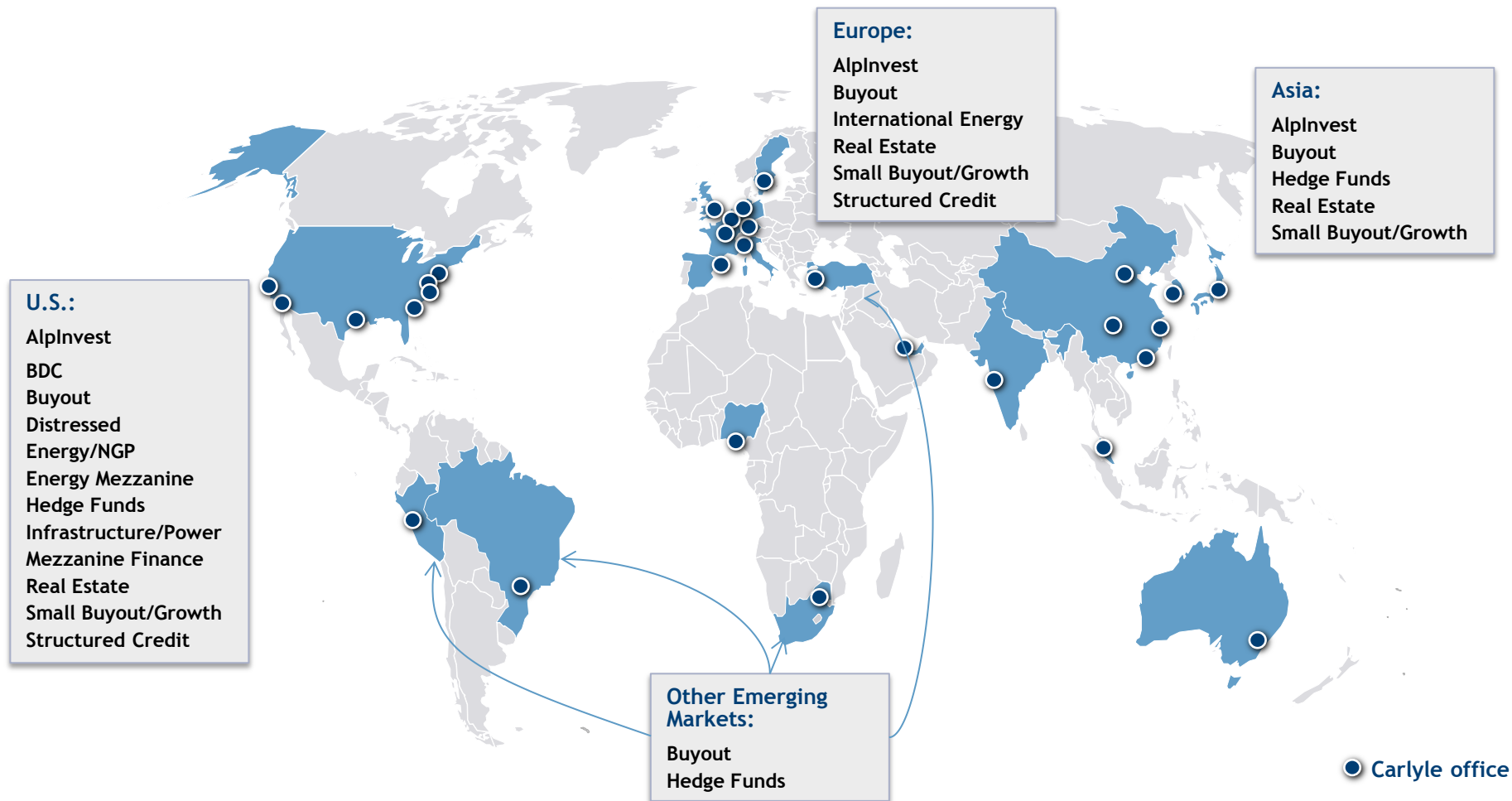
**Structured Credit**

- 41 Active CLOs
- \$16.8 billion in AUM

Note: as of 3/31/2013.

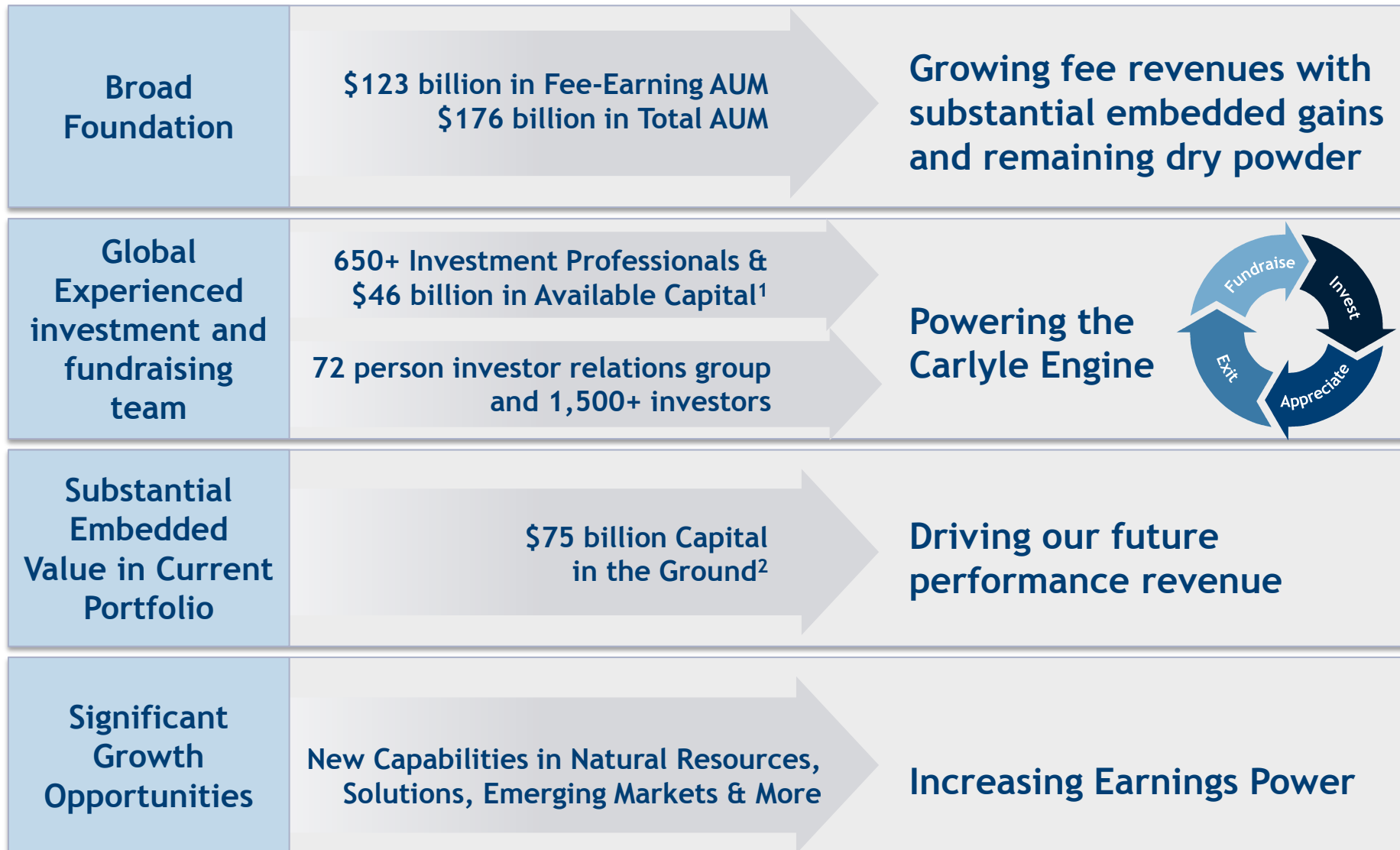
# Fully Scaled Global Platform Positions us for Growth

More than 650 Investment Professionals in 34 Offices



As of 3/31/2013.

# A Positive Outlook for the Future



Note: As of 3/31/2013, unless otherwise noted. (1) Includes \$17.9 billion of dry powder for AlInvest. (2) Includes \$62 billion of carry funds and \$13 billion of hedge funds.

# Appendix

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- 2010 through 2012 Results and Balance Sheet
- Key Metrics for “The Carlyle Engine”
- Detailed Segment Metrics - CPE, RA & GMS
- Reconciliation of GAAP to Non-GAAP financials

# Summary Financial Results

Pre-tax segment Measures (\$ million)	Quarterly					Annual			
	1Q12	2Q12	3Q12	4Q12	1Q13	2010	2011	2012	LTM
<b>Revenue</b>									
Management & Transaction Fees	236	246	246	265	255	814	946	993	1,012
Performance Fees	632	(201)	325	240	592	1,478	1,106	996	956
Investment, Interest & Other Income	26	17	13	0	5	94	97	55	35
<b>Total Revenue</b>	<b>894</b>	<b>61</b>	<b>584</b>	<b>505</b>	<b>852</b>	<b>2,386</b>	<b>2,149</b>	<b>2,044</b>	<b>2,003</b>
Base Compensation & Benefits	134	143	131	155	144	350	538	564	574
Performance Fee Compensation	297	(94)	161	108	237	735	476	471	412
General & Administrative, Interest & Other Expense	70	70	73	60	77	287	303	273	280
<b>Total Expenses</b>	<b>501</b>	<b>119</b>	<b>365</b>	<b>323</b>	<b>458</b>	<b>1,372</b>	<b>1,316</b>	<b>1,308</b>	<b>1,265</b>
<b>Economic Net Income</b>	<b>392</b>	<b>(57)</b>	<b>219</b>	<b>182</b>	<b>394</b>	<b>1,014</b>	<b>833</b>	<b>736</b>	<b>737</b>
(-) Net Performance Fees <sup>1</sup>	335	(107)	165	132	355	744	630	525	545
(-) Investment Income (Loss)	23	14	8	(4)	3	72	81	42	21
<b>Fee Related Earnings</b>	<b>34</b>	<b>36</b>	<b>46</b>	<b>55</b>	<b>36</b>	<b>199</b>	<b>121</b>	<b>170</b>	<b>172</b>
(+) Realized Net Performance Fees <sup>1</sup>	143	76	156	127	142	134	678	502	501
(+) Realized Investment Income (Loss)	2	4	5	6	(9)	10	66	16	5
<b>Distributable Earnings</b>	<b>179</b>	<b>115</b>	<b>207</b>	<b>188</b>	<b>168</b>	<b>343</b>	<b>864</b>	<b>688</b>	<b>678</b>

See "Unaudited Pro Forma Financial information" in Carlyle's registration statement and Form 10-K filed with the U.S. Securities and Exchange Commission.

(1) Performance fee revenue net of related compensation expense.

## Strong Balance Sheet

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Key Balance Sheet Items <sup>1</sup> (\$ million)	3/31/2013
Cash & equivalents	\$570
Net accrued performance fees (net of giveback and accrued performance fee compensation)	1,437
Investments attributable to Carlyle unitholders	291
Loans Payable and Senior Notes	923
Drawn revolving credit line (\$750 million capacity)	0

(1) Balance sheet amounts are shown without the impact of certain Carlyle funds that are required to be consolidated on its financial statements.

# Key Metrics

Quarterly Data								
	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	4Q12	1Q13
<b>Total AUM(1) (\$ bn)</b>	108.0	148.6	147.0	159.2	156.2	157.4	170.2	176.3
Corporate Private Equity	55.8	51.0	51.1	53.3	52.5	53.2	53.3	55.1
Global Market Strategies	20.5	23.0	24.5	28.3	29.0	30.1	32.5	33.1
Real Assets	31.6	30.4	30.7	32.2	30.0	29.5	40.2	40.3
Fund of Fund Solutions	n/a	44.2	40.7	45.4	44.6	44.6	44.1	47.8
<b>Fee-Paying AUM(1) (\$ bn)</b>	80.3	112.6	111.0	117.0	112.0	115.1	123.1	122.9
Corporate Private Equity	39.3	38.6	38.0	37.8	37.1	36.9	33.8	33.2
Global Market Strategies	18.4	21.4	23.2	26.8	27.7	28.5	31.0	31.4
Real Assets	22.6	22.4	22.2	22.8	19.5	19.6	29.3	29.4
Fund of Fund Solutions	n/a	30.2	27.7	29.5	27.6	30.2	28.9	28.9
<b>Fund-Raising(2) (\$ bn)</b>	1.4	2.8	1.4	2.0	3.9	3.4	4.6	4.9
Corporate Private Equity	0.3	0.4	0.4	0.3	2.4	2.0	3.0	1.4
Global Market Strategies	0.3	1.2	0.8	1.4	1.5	1.2	1.2	1.3
Real Assets	0.7	0.6	0.2	0.1	0.1	0.1	0.0	0.5
Fund of Fund Solutions	n/a	0.5	0.0	0.3	0.0	0.0	0.3	1.7
<b>Equity Invested(3) (\$ bn)</b>	1.6	2.1	2.9	1.6	1.4	1.6	3.3	2.5
Corporate Private Equity	0.6	1.4	1.7	0.7	0.3	0.9	2.4	1.9
Global Market Strategies	0.1	0.1	0.3	0.1	0.1	0.2	0.1	0.1
Real Assets	0.9	0.6	0.9	0.8	1.0	0.5	0.9	0.5
<b>Realized Proceeds(3) (\$ bn)</b>	4.3	3.3	3.1	3.8	3.0	5.1	6.8	4.1
Corporate Private Equity	2.8	2.3	1.9	2.2	1.5	3.7	4.7	3.0
Global Market Strategies	0.2	0.1	0.3	0.4	0.0	0.1	0.6	0.4
Real Assets	1.2	1.0	0.9	1.2	1.5	1.3	1.5	0.7
<b>Carry Fund Appreciation(4)</b>	4%	(6%)	7%	9%	(2%)	3%	4%	7%
Corporate Private Equity	5%	(6%)	7%	8%	(2%)	5%	5%	9%
Global Market Strategies	4%	(12%)	5%	12%	3%	2%	5%	9%
Real Assets	2%	(3%)	7%	11%	(3%)	0%	1%	3%

Annual Data						
	2008	2009	2010	2011	2012	LTM
<b>Total AUM(1) (\$ bn)</b>	86.3	89.8	107.5	147.0	170.2	176.3
Corporate Private Equity	45.2	48.8	56.3	51.1	53.3	55.1
Global Market Strategies	13.9	13.3	20.6	24.5	32.5	33.1
Real Assets	27.3	27.7	30.6	30.7	40.2	40.3
Fund of Fund Solutions	n/a	n/a	n/a	40.7	44.1	47.8
<b>Fee-Paying AUM(1) (\$ bn)</b>	76.3	75.4	80.8	111.0	123.1	122.9
Corporate Private Equity	40.2	40.4	38.9	38.0	33.8	33.2
Global Market Strategies	13.4	12.5	19.0	23.2	31.0	31.4
Real Assets	22.8	22.5	22.9	22.2	29.3	29.4
Fund of Fund Solutions	n/a	n/a	n/a	27.7	28.9	28.9
<b>Fund-Raising(2) (\$ bn)</b>	20.1	1.2	4.4	6.6	14.0	16.9
Corporate Private Equity	5.5	0.3	2.6	1.6	7.8	8.9
Global Market Strategies	6.3	0.1	0.3	2.4	5.2	5.2
Real Assets	8.3	0.8	1.5	2.1	0.3	0.7
Fund of Fund Solutions	n/a	n/a	n/a	0.5	0.6	2.1
<b>Equity Invested(3) (\$ bn)</b>	12.0	5.0	10.1	11.3	7.9	8.8
Corporate Private Equity	4.9	2.0	5.4	7.5	4.2	5.4
Global Market Strategies	0.7	0.5	0.8	0.8	0.6	0.5
Real Assets	6.4	2.5	3.9	3.0	3.2	2.9
<b>Realized Proceeds(3)(4) (\$ bn)</b>	2.0	2.1	8.2	17.6	18.7	19.1
Corporate Private Equity	1.1	0.9	5.3	11.4	12.1	13.0
Global Market Strategies	0.2	0.2	0.8	1.0	1.1	1.1
Real Assets	0.7	1.0	2.1	5.2	5.4	5.0
<b>Carry Fund Appreciation(4)</b>	(22%)	8%	34%	16%	14%	11%
Corporate Private Equity	(23%)	9%	46%	16%	16%	16%
Global Market Strategies	(46%)	43%	38%	9%	23%	20%
Real Assets	(18%)	3%	15%	16%	9%	1%

Note: segments may not add to total due to rounding; For definitions of the operating metrics above, please see The Carlyle Group L.P.'s filings with the Securities and Exchange Commission.

- (1) For purposes of aggregation, funds denominated in a currency other than U.S. Dollars have been converted at the spot rate as of the end of each period presented.
- (2) For purposes of aggregation, commitments denominated in a currency other than U.S. Dollars have been converted at the spot rate as of the date of closing of such committed.
- (3) Amounts represent Carry Fund transactions only (including related coinvestments). Does not include hedge funds, structured credit funds, management fee funds or fund of funds vehicles. For purposes of aggregation, transactions denominated in a currency other than U.S. Dollars have been converted at the average rate for the period presented.
- (4) Years before 2011 are presented using Distributions to fund investors, 2011 to present are Realized Proceeds.
- (5) Appreciation / (Depreciation) represents unrealized gain / (losses) for the period on a total return basis before fees and expenses. The percentage of return is calculated as: Ending Remaining Investment FMV plus net investment outflow (sales proceeds minus net purchases) minus Beginning Remaining Investment FMV divided by Beginning Remaining Investment FMV.

# Corporate Private Equity

## Financial Data

DE <sup>1</sup>	\$392 million
Fee-Related Earnings <sup>1</sup>	\$47 million
# of Funds	30
# of Investment Professionals	255
# of Offices	24

## Operating Metrics

MOIC (Realized & Partially Realized)	2.5x
MOIC (All Assets)	1.8x
Gross IRR (Realized & Partially Realized)	30%
Gross IRR (All Assets)	26%
Fee-Earning AUM	\$33.2 billion
Total AUM	\$55.1 billion
Dry Powder	\$17.1 billion

Note: As of 3/31/2013. Note: Select fund list includes funds with more than \$1 billion in commitments. Please see "Important Information" slide for more information on the calculation of Gross IRR and Gross MOICs. (1) Last twelve months through 3/31/2013.

## Select Active Fund Level Information

Fund	Fully/ Partially Invested	Inception Date	Committed Capital	Cumulatively Invested Capital	MOIC	Gross IRR	Net IRR
<b>US Buyout</b>							
CP II	Invested	Oct-94	\$1,331	\$1,362	3.0x	34%	25%
CP III	Invested	Feb-00	\$3,913	\$4,032	2.5x	27%	21%
CP IV	Invested	Dec-04	\$7,850	\$7,613	2.1x	16%	13%
CP V	Partially	May-07	\$13,720	\$12,146	1.5x	17%	11%
<b>Europe Buyout</b>							
CEP I	Invested	Dec-97	€ 1,004	€ 982	2.2x	18%	11%
CEP II	Invested	Sep-03	€ 1,805	€ 2,047	1.9x	38%	21%
CEP III	Partially	Dec-06	€ 5,295	€ 4,461	1.3x	10%	7%
<b>Asia Buyout</b>							
CAP I	Invested	Dec-98	\$750	\$628	4.0x	25%	18%
CAP II	Invested	Feb-06	\$1,810	\$1,615	1.7x	12%	8%
CAP III	Partially	May-08	\$2,552	\$1,802	1.2x	7%	1%
<b>Carlyle Japan Partners</b>							
CJP I	Invested	Oct-01	¥50,000	¥47,291	2.8x	61%	37%
CJP II	Partially	Jul-06	¥165,600	¥135,240	1.0x	1%	(4%)
<b>Carlyle Financial Services Partners</b>							
CGFSP I	Partially	Sep-08	\$1,100	\$931	1.4x	16%	9%
<b>Carlyle US Growth</b>							
CEOF I	Partially	May-11	\$1,018	\$235	1.3x	n/m	n/m
<b>Carlyle Asia Growth Partners</b>							
CAGP IV	Partially	Jun-08	\$1,041	\$547	1.2x	11%	1%



# Global Market Strategies

## Financial Data

DE <sup>1</sup>	\$178 million
Fee-Related Earnings <sup>1</sup>	\$98 million
# of Funds	59
# of Investment Professionals	204
# of Offices	7

## Operating Metrics

CSP II - MOIC (All Assets)	1.7x
CSP II - Gross IRR (All Assets)	18%
Claren Road Master Fund - Net Annualized Return	10%
Claren Road Opportunities Fund - Net Annualized Return	16%
Fee-Earning AUM	\$31.4 billion
Total AUM	\$33.1 billion
Dry Powder	\$1.8 billion

Note: As of 3/31/2013. Select funds includes our largest invested carry fund and our two largest hedge funds. Please see "Important Information" slide for more information on the calculation of Gross IRR and Gross MOICs. (1) Last twelve months through 3/31/2013.

## Segment Composition

Product Line	Strategy	\$ AUM (bn)	# of Funds
<b>Structured Credit</b>			
Structured Credit - US & Europe	Invests in performing broadly syndicated senior secured bank loans through CLOs and synthetic structures	\$15.4	40
Middle Market Lending <sup>(1)</sup>	Provides financing, primarily through senior secured loans and subordinated debt to middle market companies	\$1.4	1
<b>Carry Funds</b>			
Strategic Partners	Invests in debt and equity of operationally sound, financially distressed companies, seeking to exert influence or obtain control where appropriate	\$1.5	3
Corporate Mezzanine	Middle market mezzanine investments, focused on LBOs, recapitalization, acquisitions and growth financings	\$0.7	2
Energy Mezzanine	Invests in mezzanine debt investments in North American energy and power projects and companies	\$1.5	1
<b>Hedge Funds</b>			
Emerging Sovereign Group	Emerging markets investment manager focused on macro, long/short equity and other strategic/tactical global macro strategies	\$3.2	7
Claren Road Asset Management	Long/short credit manager focused on global high grade, high yield, sovereign debt, cash and derivative markets	\$7.5	2
Vermillion Asset Management	Commodities investment manager actively pursuing opportunities in agricultural commodities, soft commodities, ferrous, non-ferrous and precious metals, as well as freight and energy	\$2.0	3
<b>Total</b>		<b>\$33.1</b>	<b>59</b>

(1) Comprised of the former investment team of Churchill Financial LLC.

# Real Assets

## Financial Data

DE <sup>1</sup>	\$92 million
Fee-Related Earnings <sup>1</sup>	\$13 million
# of Funds	25
# of Investment Professionals	137
# of Offices	14

## Operating Metrics

MOIC (Realized & Partially Realized)	2.0x
MOIC (All Assets)	1.5x
Gross IRR (Realized & Partially Realized)	27%
Gross IRR (All Assets)	16%
Fee-Earning AUM	\$29.4 billion
Total AUM	\$40.3 billion
Dry Powder	\$9.5 billion

## Select Active Fund Level Information

Fund	Fully/ Partially Invested	Inception Date	Committed Capital	Cumulatively Invested Capital	MOIC	Gross IRR	Net IRR
<b>Carlyle Realty Partners (CRP)</b>							
CRP III	Invested	Nov-00	\$564	\$523	2.7x	44%	30%
CRP IV	Invested	Dec-04	\$950	\$1,186	1.0x	1%	(3%)
CRP V	Invested	Nov-06	\$3,000	\$3,210	1.4x	10%	7%
CRP VI	Partially	Sep-10	\$2,340	\$836	1.3x	33%	16%
<b>Carlyle Europe Real Estate Partners (CEREP)</b>							
CEREP I	Invested	Mar-02	€ 427	€ 517	1.4x	13%	7%
CEREP II	Invested	Apr-05	€ 763	€ 827	0.2x	(56%)	(44%)
CEREP III	Invested	May-07	€ 2,230	€ 1,753	1.2x	3%	(2%)
<b>Energy Funds</b>							
Energy II	Invested	Jul-02	\$1,100	\$1,337	2.7x	81%	54%
Energy III	Invested	Oct-05	\$3,800	\$3,565	1.9x	16%	12%
Energy IV	Invested	Dec-07	\$5,979	\$5,130	1.6x	23%	15%
Renew II	Partially	Mar-08	\$3,417	\$2,694	1.4x	14%	8%
<b>Other Funds</b>							
CIP	Partially	Sep-06	\$1,144	\$922	1.0x	1%	(4%)

Note: As of 3/31/2013. Select fund list includes funds with more than \$1 billion in commitments. Please see "Important Information" slide for more information on the calculation of Gross IRR and Gross MOICs. (1) Last twelve months through 3/31/2013.

# Reconciliation of GAAP to Non-GAAP Financials

	Quarterly					Annual			
	1Q12	2Q12	3Q12	4Q12	1Q13	2010	2011	2012	LTM
<b>Income before provision for income taxes</b>	\$ 1,506	\$ 186	\$ 603	\$ 146	\$ 452	\$ 1,480	\$ 1,183	\$ 2,440	\$ 1,387
<b>Adjustments:</b>									
Partner compensation <sup>(1)</sup>	\$ (271)	\$ 6	\$ -	\$ -	\$ -	\$ (768)	\$ (672)	\$ (265)	\$ 6
Equity-based compensation issued in conjunction with the initial public offering	\$ -	\$ 94	\$ 53	\$ 54	\$ 52	\$ -	\$ -	\$ 200	\$ 252
Acquisition related charges and amortization of intangibles	\$ 24	\$ 22	\$ 43	\$ 39	\$ 63	\$ 11	\$ 92	\$ 128	\$ 167
Gain on business acquisition	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8)	\$ -	\$ -
Equity issued for affiliate debt financing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 214	\$ -	\$ -	\$ -
Other non-operating expenses	\$ (4)	\$ 1	\$ 10	\$ 0	\$ (2)	\$ -	\$ 32	\$ 7	\$ 9
Losses associated with early extinguishment of debt	\$ -	\$ -	\$ -	\$ -	\$ 2	\$ 3	\$ -	\$ -	\$ 2
Net (income) loss attributable to non-controlling interests in									
Consolidated entities	\$ (865)	\$ (358)	\$ (485)	\$ (49)	\$ (168)	\$ 66	\$ 203	\$ (1,757)	\$ (1,060)
Provision for income taxes attributable to non-controlling interests in Consolidated entities	\$ -	\$ (6)	\$ (4)	\$ (10)	\$ (6)	\$ -	\$ -	\$ (20)	\$ (26)
Severance and lease terminations	\$ 2	\$ 2	\$ 1	\$ 1	\$ 1	\$ 9	\$ 5	\$ 6	\$ 4
Other adjustments	\$ (0)	\$ (3)	\$ (2)	\$ 1	\$ 1	\$ 0	\$ (1)	\$ (4)	\$ (3)
<b>Economic Net Income</b>	<u>\$ 392</u>	<u>\$ (57)</u>	<u>\$ 219</u>	<u>\$ 182</u>	<u>\$ 394</u>	<u>\$ 1,014</u>	<u>\$ 833</u>	<u>\$ 736</u>	<u>\$ 737</u>
(-) Net performance fees	\$ 335	\$ (107)	\$ 165	\$ 132	\$ 355	\$ 744	\$ 630	\$ 525	\$ 545
(-) Investment income	\$ 23	\$ 14	\$ 8	\$ (4)	\$ 3	\$ 72	\$ 81	\$ 42	\$ 21
<b>Fee Related Earnings</b>	<u>\$ 34</u>	<u>\$ 36</u>	<u>\$ 46</u>	<u>\$ 55</u>	<u>\$ 36</u>	<u>\$ 199</u>	<u>\$ 121</u>	<u>\$ 170</u>	<u>\$ 173</u>
(+) Realized performance fees, net of related compensation	\$ 143	\$ 76	\$ 156	\$ 127	\$ 142	\$ 134	\$ 678	\$ 502	\$ 501
(+) Investment income (loss) - realized	\$ 2	\$ 4	\$ 5	\$ 6	\$ (9)	\$ 10	\$ 66	\$ 16	\$ 5
<b>Distributable Earnings</b>	<u>\$ 179</u>	<u>\$ 115</u>	<u>\$ 206</u>	<u>\$ 188</u>	<u>\$ 168</u>	<u>\$ 343</u>	<u>\$ 864</u>	<u>\$ 688</u>	<u>\$ 678</u>

(1) Adjustments for partner compensation reflect amounts due to senior Carlyle professionals for compensation and performance fees allocated to them, which amounts were classified as distributions from partner's capital in the consolidated financial statements for periods prior to the reorganization and initial public offering in May 2012.